

Valerie M. Blake's
DCHomeQuest

H O M E B U Y E R S U R V E Y

Compliments of:

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RLAH.
REAL ESTATE

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GETTING TO KNOW YOU

Basics

Who is the primary contact during our association and what is the best way to reach him/her? _____

What is prompting your move? _____

When do you need to be in your new home? _____

Has your loan been pre-approved? No Yes, by _____

What is your price range? _____

Who is helping you finance or select your home? Employer Parent(s) Friend
 Spouse/Partner Nobody Other: _____

Location

DC MD VA Not Sure Urban Feel Suburban Feel

Areas you like: _____

What activities would you like nearby? Schools Shopping Dining/Nightlife

Transportation: Metrorail Metrobus Car Other _____

Lifestyle

What do you want the home you buy to say about you? _____

Who else will be living in the home? _____

Your Pets: None Cat Dog Other Breed: _____ Weight: _____

Describe your lifestyle. What do you enjoy doing at home? How do you spend your evenings and weekends?

Do you entertain? Formally Informally Indoors Outdoors No



YOUR WISH LIST

Structure

Type: Condo Cooperative Townhouse/Rowhouse Detached

Age: New 1-20 years 21-50 years 51-100 years Other: _____

Condition: Move-in Needs only cosmetic work (e.g. carpet, paint)

Needs some renovation (kitchen, baths) Needs total overhaul

Exterior

Style: Victorian Craftsman Federal Bungalow Contemporary

Rambler Other: _____

Lot: City lot Up to 1/2 acre 1/2 - 1 acre 1+ Acres

Features: Garage Off-street Parking Porch/Balcony Deck/Patio

Shed/Storage Other: _____

Interior

Style: Formal Casual Cozy Contemporary Industrial

Size: <1000 SF 1001-1500 SF 1501-2000 SF 2001-3000 SF 3001+ SF

Floorplan: Traditional Open Loft Other: _____

Features: Private Laundry Elevator Other: _____

Rooms

How many bedrooms do you need? 1 2 3 4+

How many bathrooms do you need? 0 1 1.5 2 2.5 3+

What features and finishes would you like in your kitchen (e.g. breakfast area, appliances, counters, floorings, etc.)?

What other rooms are important to have and why?



MUST HAVES VS. CAN'T STANDS

When people come to your home, what do you want them to notice first?

What five things must be a part of your new home or neighborhood?

1.

2.

3.

4.

5.

What five deal-breakers will keep you from buying a specific home?

1.

2.

3.

4.

5.

What else should I know about you or the home you are looking for?



HELP ME HELP YOU

There is no such thing as “the perfect house.” Even the one you build yourself will have flaws that you will only discover after living in it for a while. Nonetheless, I’ll do my best to find as many of the features you desire within the confines of your budget.

Your answers to these questions will guide me in how to best serve you. Let’s plan on discussing these at our meeting.

- What is the most important thing you are looking for in your agent?

- What prior real estate transaction experience have you had?

- What form of communication do you prefer?

Email Phone Text Facebook Other _____

- How early and how late may I contact you with important information?

- How frequently would you like updates on available properties and the status of your transaction?

Daily Weekly When something important happens

Other (explain) _____

- What part of the buying process are you most concerned about? Why?
